

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,838,319	2,760,424	77,895	2.8	5,661,812	5,803,843	(142,031)	(2.4)	176,740	182,719	(5,978)	(3.3)
Single-Piece Cards	76,850	82,931	(6,081)	(7.3)	219,675	245,637	(25,962)	(10.6)	1,403	1,570	(168)	(10.7)
Total Single-Piece Letters and Cards	2,915,168	2,843,355	71,813	2.5	5,881,487	6,049,480	(167,992)	(2.8)	178,143	184,289	(6,146)	(3.3)
Presort Letters	3,820,167	3,616,379	203,788	5.6	9,768,500	9,713,239	55,260	0.6	563,627	539,595	24,032	4.5
Presort Cards	146,022	140,529	5,493	3.9	563,073	577,702	(14,629)	(2.5)	4,598	4,716	(118)	(2.5)
Total Presort Letters and Cards	3,966,189	3,756,907	209,282	5.6	10,331,573	10,290,941	40,631	0.4	568,225	544,312	23,913	4.4
Flats	645,838	638,427	7,412	1.2	465,822	474,972	(9,149)	(1.9)	94,522	97,611	(3,089)	(3.2)
Parcels	148,247	155,990	(7,743)	(5.0)	55,851	65,190	(9,340)	(14.3)	17,306	20,232	(2,926)	(14.5)
Domestic Negotiated Serv. Agreement Mail	0	19,650	(19,650)	(100.0)	0	52,786	(52,786)	(100.0)	0	3,210	(3,210)	(100.0)
Outbound First-Class Mail International	103,562	92,401	11,161	12.1	74,596	70,050	4,545	6.5	3,656	3,420	235	6.9
Inbound Intl. Letter-Post Single-Piece & NSA Ma	118,787	91,477	27,310	29.9	122,077	121,591	486	0.4	42,871	32,644	10,227	31.3
First-Class Mail Fees	41,575	42,938	(1,363)	(3.2)	-	-	-	-	-	-	-	-
First-Class Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total First-Class Mail	7,939,366	7,641,144	298,222	3.9	16,931,405	17,125,011	(193,605)	(1.1)	904,721	885,718	19,003	2.1
Standard Mail:												
High Density and Saturation Letters	249,802	220,888	28,914	13.1	1,656,135	1,558,313	97,822	6.3	66,137	64,316	1,821	2.8
High Density and Saturation Flats & Parcels	571,158	533,377	37,780	7.1	3,153,119	3,066,520	86,599	2.8	534,026	581,656	(47,631)	(8.2)
Carrier Route	790,523	707,473	83,050	11.7	3,001,906	2,792,156	209,750	7.5	604,366	625,322	(20,956)	(3.4)
Letters	2,743,180	2,501,043	242,138	9.7	13,277,579	12,628,639	648,941	5.1	671,909	664,963	6,946	1.0
Flats	552,461	557,780	(5,319)	(1.0)	1,377,413	1,460,574	(83,161)	(5.7)	342,343	368,873	(26,529)	(7.2)
Parcels 2/	18,365	18,121	244	1.3	17,259	18,038	(779)	(4.3)	6,374	5,900	474	8.0
Every Door Direct Mail Retail	38,224	35,749	2,475	6.9	218,424	223,430	(5,006)	(2.2)	27,705	28,340	(635)	(2.2)
Domestic Negotiated Serv. Agreement Mail	18,801	56,685	(37,883)	(66.8)	82,713	263,760	(181,047)	(68.6)	15,449	11,384	4,065	35.7
Inbound Intl. Negotiated Serv. Agreement Mail	0	40	(40)	(100.0)	0	51	(51)	(100.0)	0	27	(27)	(100.0)
Standard Mail Fees	14,708	14,794	(87)	(0.6)	-	-	-	-	-	-	-	-
Standard Mail Dom. NSA Mail Fees	-	-	-	-	-	-	-	-	-	-	-	-
Total Standard Mail	4,997,223	4,645,950	351,273	7.6	22,784,550	22,011,481	773,068	3.5	2,268,308	2,350,780	(82,471)	(3.5)
Periodicals Mail:												
In-County	17,738	17,230	508	2.9	148,166	151,165	(2,999)	(2.0)	46,794	48,214	(1,421)	(2.9)
Outside County	394,066	390,836	3,230	0.8	1,342,055	1,413,151	(71,096)	(5.0)	529,974	554,192	(24,219)	(4.4)
Periodicals Mail Fees	1,789	1,074	715	66.6	-	-	-	-	-	-	-	-
Total Periodicals Mail	413,593	409,139	4,454	1.1	1,490,220	1,564,316	(74,096)	(4.7)	576,767	602,407	(25,640)	(4.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,497	7,832	665	8.5	326	320	5	1.7	21,947	21,584	362	1.7
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	5,751	(5,751)	(100.0)	0	282	(282)	(100.0)	0	4,359	(4,359)	(100.0)
Inbound Intl. Negotiated Service Agreement Mail	0	0	-	-	0	0	-	-	0	0	-	-
Bound Printed Matter Flats	60,546	55,031	5,515	10.0	76,031	72,360	3,671	5.1	121,925	113,394	8,530	7.5
Bound Printed Matter Parcels	76,880	68,896	7,984	11.6	61,433	56,171	5,262	9.4	151,852	142,101	9,751	6.9
Media and Library Mail	72,523	79,416	(6,893)	(8.7)	20,076	23,419	(3,343)	(14.3)	47,150	55,763	(8,614)	(15.4)
Package Services Mail Fees	867	682	185	27.1	-	-	-	-	-	-	-	-
Total Package Services Mail	219,314	217,610	1,704	0.8	157,866	152,553	5,313	3.5	342,872	337,201	5,671	1.7

MARKET DOMINANT PRODUCTS
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FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	-	-	-	-	147,774	205,641	(57,867)	(28.1)	30,712	36,186	(5,475)	(15.1)
Free Mail	-	-	-	-	12,084	12,154	(70)	(0.6)	4,653	5,284	(631)	(11.9)
Total Market Dominant Mail	13,569,496	12,913,843	655,653	5.1	41,523,899	41,071,156	452,743	1.1	4,128,034	4,217,577	(89,543)	(2.1)
Ancillary Services:												
Certified Mail	156,028	171,144	(15,116)	(8.8)	47,287	55,211	(7,924)	(14.4)				
Collect on Delivery	694	971	(277)	(28.5)	69	103	(34)	(33.3)				
Delivery Confirmation	14,737	32,135	(17,399)	(54.1)	958,869	811,839	147,030	18.1				
Insurance	25,141	25,969	(828)	(3.2)	6,036	5,949	86	1.4				
Registered Mail	6,323	9,033	(2,711)	(30.0)	351	601	(250)	(41.6)				
Return Receipts	88,708	89,578	(870)	(1.0)	37,603	39,353	(1,750)	(4.4)				
Stamped Envelopes and Cards	5,539	2,759	2,780	100.8	-	-	-	-				
Other Domestic Ancillary Services	20,894	18,340	2,555	13.9	8,216	6,951	1,265	18.2				
International Ancillary Services	10,271	8,510	1,761	20.7	6,744	5,343	1,401	26.2				
Total Ancillary Services	328,335	358,440	(30,105)	(8.4)	1,065,173	925,351	139,822	15.1				
Special Services:												
Money Orders	38,394	38,180	213	0.6	22,971	24,015	(1,044)	(4.3)				
Post Office Box Service	94,503	92,466	2,037	2.2	6,139	7,361	(1,222)	(16.6)				
Other Domestic Special Services	28,021	26,822	1,199	4.5	981	547	434	79.3				
Other International Special Services	1	1	(0)	(27.3)	21	105	(84)	0.0				
Total Additional Special Services	160,918	157,469	3,449	2.2	30,112	32,028	(1,916)	(6.0)				
Total Market Dominant Services	489,253	515,909	(26,656)	(5.2)	1,095,285	957,379	137,906	14.4				
Total Market Dominant Mail and Services	14,058,748	13,429,752	628,996	4.7								
Other Market Dominant Revenue 4/	(8,645)	222,294	(230,939)	(103.9)								
Total Market Dominant Revenue	14,050,103	13,652,046	398,057	2.9								
										Service Transactions		
										U.S. Postal Service Mail		
										Quarter 1, FY 2015 1/		
										=====		
										Ancillary Services		2,704
										Other Services		408
										Total		3,112

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
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Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Express Mail:												
Total Express Mail	195,407	196,021	(614)	(0.3)	9,228	9,130	97	1.1	11,367	9,865	1,503	15.2
First-Class Package Service:												
Total First Class Package Service	448,564	372,801	75,764	20.3	190,198	167,792	22,407	13.4	67,493	57,790	9,703	16.8
Standard Post Mail:												
Total Standard Post	157,819	179,859	(22,041)	(12.3)	11,885	13,051	(1,166)	(8.9)	63,179	82,553	(19,375)	(23.5)
Priority Mail:												
Total Priority Mail	2,136,146	1,990,842	145,304	7.3	282,803	258,035	24,768	9.6	650,138	566,076	84,062	14.8
Parcel Select Mail:												
Total Parcel Select Mail	907,875	706,085	201,790	28.6	515,920	415,608	100,312	24.1	1,021,307	807,716	213,591	26.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	37,406	33,917	3,489	10.3	14,698	13,476	1,222	9.1	46,212	43,827	2,384	5.4
International Mail:												
Outbound Priority Mail International	224,935	250,995	(26,060)	(10.4)	4,340	4,944	(604)	(12.2)	30,158	32,128	(1,970)	(6.1)
Outbound International Expedited Services	73,605	78,987	(5,381)	(6.8)	1,164	1,360	(196)	(14.4)	8,020	6,990	1,031	14.7
Other Outbound International Mail	259,902	277,809	(17,907)	(6.4)	64,537	68,723	(4,187)	(6.1)	25,964	27,613	(1,648)	(6.0)
Inbound International 3/	67,088	62,416	4,671	7.5	4,444	4,437	8	0.2	30,174	25,350	4,825	19.0
International Mail Fees	11	16	(5)	(33.2)	-	-	-	-	-	-	-	-
Total International Mail	625,541	670,223	(44,682)	(6.7)	74,485	79,464	(4,980)	(6.3)	94,316	92,080	2,237	2.4
Total Competitive Mail	4,508,758	4,149,748	359,010	8.7	1,099,217	956,558	142,660	14.9	1,954,012	1,659,907	294,104	17.7

COMPETITIVE PRODUCTS
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Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
Ancillary Services:												
Other Domestic Ancillary Services	846	645	201	31.1	160	121	39	31.8				
International Ancillary Services	1,827	1,925	(98)	(5.1)	385	380	6	1.5				
Total Ancillary Services	2,673	2,571	103	4.0	545	501	44	8.9				
Special Services:												
Premium Forwarding Service	9,783	9,320	464	5.0	531	509	22	4.3				
Intl. Money Orders & Money Transfer Service	271	361	(90)	(24.9)	33	45	(12)	(27.3)				
Other Domestic Special Services	174,124	171,063	3,061	1.8	28,497	27,405	1,092	4.0				
Other International Special Services	-	-	-	-	-	-	-	-				
Total Special Services	184,178	180,744	3,435	1.9	29,061	27,960	1,101	3.9				
Total Competitive Services	186,852	183,314	3,538	1.9	29,607	28,461	1,146	4.0				
Total Competitive Mail and Services	4,695,610	4,333,062	362,548	8.4								
Other Competitive Revenue	21,385	14,969	6,416	42.9								
Total Competitive Revenue	4,716,995	4,348,031	368,964	8.5								

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE 6/				PIECES 6/				WEIGHT (Pounds) 6/			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	18,078,254	17,063,591	1,014,663	5.9	42,623,116	42,027,714	595,402	1.4	6,082,046	5,877,484	204,562	3.5
Total All Services	676,104	699,223	(23,119)	(3.3)	1,124,892	985,840	139,052	14.1				
Total All Mail and Services	18,754,358	17,762,814	991,544	5.6								
Total All Other Revenue	12,740	237,263	(224,523)	(94.6)								
Total All Revenue	18,767,099	18,000,077	767,022	4.3								

RPW SUMMARY REPORT FOOTNOTES: MARKET DOMINANT PRODUCTS SECTION

1/ Not included elsewhere in this report.

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

4/ This amount represents an increase in deferred liability due to a change in accounting estimate.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

RPW SUMMARY REPORT FOOTNOTES: COMPETITIVE PRODUCTS SECTION

3/ International Inbound Surface Parcel Post within this category have been shifted to the new Inbound International competitive product category.

6/ The figures presented for the prior year use a methodology consistent with the methodology used to calculate the current year's figures. This allows for a direct comparison of the years (independent of methodological changes that have occurred). As a result, the prior year's figures shown in this report may differ from those in the previous year.

- Report totals may not sum due to rounding.

TABLE 2-A
LETTER MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014		FY 2015	FY 2014	FY 2015 over FY 2014	
			Amount	Percent			Amount	Percent			Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,838,319	2,760,424	77,895	2.8	5,661,812	5,803,843	(142,031)	(2.4)	176,740	182,719	(5,978)	(3.3)
Single-Piece Cards	76,850	82,931	(6,081)	(7.3)	219,675	245,637	(25,962)	(10.6)	1,403	1,570	(168)	(10.7)
Total Single-Piece Letters and Cards	2,915,168	2,843,355	71,813	2.5	5,881,487	6,049,480	(167,992)	(2.8)	178,143	184,289	(6,146)	(3.3)
Presort Letters	3,820,167	3,616,379	203,788	5.6	9,768,500	9,713,239	55,260	0.6	563,627	539,595	24,032	4.5
Presort Cards	146,022	140,529	5,493	3.9	563,073	577,702	(14,629)	(2.5)	4,598	4,716	(118)	(2.5)
Total Presort Letters and Cards	3,966,189	3,756,907	209,282	5.6	10,331,573	10,290,941	40,631	0.4	568,225	544,312	23,913	4.4
Flats	5,300	6,881	(1,580)	(23.0)	3,647	6,037	(2,390)	(39.6)	1,196	2,021	(826)	(40.8)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	19,650	(19,650)	(100.0)	0	52,786	(52,786)	(100.0)	0	3,210	(3,210)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	6,886,657	6,626,793	259,864	3.9	16,216,707	16,399,244	(182,538)	(1.1)	747,563	733,832	13,731	1.9
Standard Mail:												
High Density and Saturation Letters	249,803	220,888	28,915	13.1	1,656,141	1,558,313	97,828	6.3	66,137	64,316	1,821	2.8
High Density and Saturation Flats & Parcels	16,067	17,482	(1,414)	(8.1)	104,660	120,182	(15,522)	(12.9)	4,290	5,047	(756)	(15.0)
Carrier Route	6,702	5,664	1,037	18.3	27,027	24,203	2,824	11.7	879	968	(88)	(9.1)
Letters	2,743,180	2,501,043	242,138	9.7	13,277,579	12,628,639	648,941	5.1	671,909	664,963	6,946	1.0
Flats	289	502	(212)	(42.3)	606	995	(389)	(39.1)	158	248	(89)	(36.1)
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	56,685	(56,685)	(100.0)	0	263,760	(263,760)	(100.0)	0	11,384	(11,384)	(100.0)
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	3,016,042	2,802,263	213,778	7.6	15,066,014	14,596,091	469,922	3.2	743,374	746,924	(3,550)	(0.5)
Periodicals Mail:												
In-County	290	315	(24)	(7.7)	3,480	4,049	(569)	(14.1)	186	200	(14)	(7.1)
Outside County	2,060	2,027	33	1.6	8,859	9,126	(267)	(2.9)	682	704	(22)	(3.2)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	2,350	2,342	9	0.4	12,339	13,175	(836)	(6.3)	868	905	(37)	(4.0)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	138,889	193,146	(54,257)	(28.1)	4,406	4,697	(290)	(6.2)
Free Mail	0	0	0	0.0	1,581	1,667	(86)	(5.2)	80	76	4	5.7
Total Market Dominant Mail	9,905,049	9,431,398	473,651	5.0	31,435,529	31,203,324	232,205	0.7	1,496,292	1,486,434	9,859	0.7
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	9,905,049	9,431,398	473,651	5.0								
Other Market Dominant Revenue												
Total Market Dominant Revenue	9,905,049	9,431,398	473,651	5.0								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	345	0	345	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Priority Mail:												
Total Priority Mail	2,724	3,759	(1,036)	(27.5)	536	756	(220)	(29.1)	44	54	(9)	(17.5)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,069	3,759	(690)	(18.4)	536	756	(220)	(29.1)	44	54	(9)	(17.5)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,069	3,759	(690)	(18.4)	536	756	(220)	(29.1)	44	54	(9)	(17.5)
Other Competitive Revenue												
Total Competitive Revenue	3,069	3,759	(690)	(18.4)	536	756	(220)	(29.1)	44	54	(9)	(17.5)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	9,908,119	9,435,158	472,961	5.0	31,436,065	31,204,080	231,985	0.7	1,496,336	1,486,487	9,849	0.7
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,908,119	9,435,158	472,961	5.0	31,436,065	31,204,080	231,985	0.7	1,496,336	1,486,487	9,849	0.7
Total All Other Revenue												
Total All Revenue	9,908,119	9,435,158	472,961	5.0								

TABLE 2-B
FLAT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	640,538	631,546	8,992	1.4	462,176	468,935	(6,759)	(1.4)	93,326	95,590	(2,264)	(2.4)
Parcels	17,939	19,391	(1,452)	(7.5)	8,631	10,216	(1,585)	(15.5)	2,206	2,627	(421)	(16.0)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	658,477	650,937	7,540	1.2	470,807	479,151	(8,344)	(1.7)	95,532	98,217	(2,685)	(2.7)
Standard Mail:												
High Density and Saturation Letters	(1)	0	(1)	0.0	(6)	0	(6)	0.0	(0)	0	(0)	0.0
High Density and Saturation Flats & Parcels	555,086	515,890	39,196	7.6	3,048,449	2,946,325	102,124	3.5	529,732	576,609	(46,877)	(8.1)
Carrier Route	783,790	701,686	82,104	11.7	2,974,800	2,767,622	207,178	7.5	603,457	624,281	(20,824)	(3.3)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	551,625	556,806	(5,181)	(0.9)	1,375,603	1,458,546	(82,942)	(5.7)	342,130	368,578	(26,448)	(7.2)
Parcels	1	0	1	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	38,224	35,749	2,475	6.9	218,424	223,430	(5,006)	(2.2)	27,705	28,340	(635)	(2.2)
Domestic Negotiated Serv. Agreement Mail	18,801	0	18,801	0.0	82,713	0	82,713	0.0	15,449	0	15,449	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	1,947,526	1,810,130	137,396	7.6	7,699,983	7,395,922	304,061	4.1	1,518,473	1,597,808	(79,335)	(5.0)
Periodicals Mail:												
In-County	17,394	16,866	528	3.1	144,454	146,896	(2,442)	(1.7)	46,409	47,825	(1,416)	(3.0)
Outside County	391,105	387,809	3,296	0.8	1,332,294	1,402,971	(70,678)	(5.0)	527,369	551,203	(23,834)	(4.3)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	408,499	404,675	3,824	0.9	1,476,747	1,549,867	(73,120)	(4.7)	573,778	599,028	(25,249)	(4.2)
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	60,546	55,031	5,515	10.0	76,031	72,360	3,671	5.1	121,925	113,394	8,530	7.5
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	4,279	4,846	(568)	(11.7)	1,488	1,746	(258)	(14.8)	1,522	1,798	(276)	(15.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	64,825	59,878	4,947	8.3	77,519	74,106	3,413	4.6	123,446	115,193	8,254	7.2

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
U.S. Postal Service Mail	0	0	0	0.0	4,591	7,564	(2,973)	(39.3)	954	1,448	(494)	(34.1)
Free Mail	0	0	0	0.0	2,260	2,099	161	7.7	604	546	58	10.6
Total Market Dominant Mail	3,079,327	2,925,620	153,707	5.3	9,731,908	9,508,709	223,199	2.3	2,312,789	2,412,240	(99,452)	(4.1)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	3,079,327	2,925,620	153,707	5.3								
Other Market Dominant Revenue												
Total Market Dominant Revenue	3,079,327	2,925,620	153,707	5.3								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express: Total Priority Mail Express												
First-Class Package Service: Total First Class Package Service	13,288	13,154	134	1.0	5,875	6,684	(809)	(12.1)	1,154	1,327	(173)	(13.0)
Standard Post Mail: Total Standard Post	484	1,090	(607)	(55.6)	152	204	(52)	(25.6)	167	213	(46)	(21.7)
Priority Mail: Total Priority Mail	204,659	196,283	8,376	4.3	37,120	35,749	1,371	3.8	24,805	25,438	(633)	(2.5)
Parcel Select Mail: Total Parcel Select Mail	674	96	579	604.7	176	77	99	127.9	112	37	74	198.3
Parcel Return Service Mail: Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail: Outbound Priority Mail International Outbound International Expedited Services Other Outbound International Mail Inbound International International Mail Fees Total International Mail												
Total Competitive Mail	219,105	210,622	8,482	4.0	43,323	42,714	609	1.4	26,238	27,016	(778)	(2.9)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	219,105	210,622	8,482	4.0	43,323	42,714	609	1.4	26,238	27,016	(778)	(2.9)
Other Competitive Revenue												
Total Competitive Revenue	219,105	210,622	8,482	4.0	43,323	42,714	609	1.4	26,238	27,016	(778)	(2.9)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,298,432	3,136,242	162,190	5.2	9,775,231	9,551,424	223,807	2.3	2,339,026	2,439,256	(100,230)	(4.1)
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,298,432	3,136,242	162,190	5.2	9,775,231	9,551,424	223,807	2.3	2,339,026	2,439,256	(100,230)	(4.1)
Total All Other Revenue												
Total All Revenue	3,298,432	3,136,242	162,190	5.2								

TABLE 2-C
PARCEL MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	130,308	136,599	(6,291)	(4.6)	47,220	54,974	(7,755)	(14.1)	15,100	17,604	(2,505)	(14.2)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA M	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	130,308	136,599	(6,291)	(4.6)	47,220	54,974	(7,755)	(14.1)	15,100	17,604	(2,505)	(14.2)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	4	5	(1)	(22.5)	10	14	(4)	(28.8)	3	1	2	294.2
Carrier Route	31	123	(91)	(74.3)	79	331	(252)	(76.1)	30	73	(43)	(59.2)
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	547	473	74	15.8	1,204	1,034	170	16.5	55	47	9	18.3
Parcels	18,364	18,121	243	1.3	17,259	18,038	(779)	(4.3)	6,374	5,900	474	8.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	18,947	18,722	225	1.2	18,553	19,417	(865)	(4.5)	6,462	6,020	441	7.3
Periodicals Mail:												
In-County	53	49	4	8.3	232	220	12	5.3	198	189	9	4.8
Outside County	900	999	(99)	(9.9)	902	1,054	(152)	(14.4)	1,922	2,285	(363)	(15.9)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	954	1,048	(94)	(9.0)	1,134	1,274	(140)	(11.0)	2,121	2,474	(354)	(14.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,488	7,820	668	8.5	326	320	5	1.7	21,947	21,584	362	1.7
Inbound Intl. Surface Parcel Post (at UPU Rate:	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Ma	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	76,880	68,892	7,988	11.6	61,433	56,171	5,262	9.4	151,852	142,101	9,751	6.9
Media and Library Mail	68,212	74,535	(6,323)	(8.5)	18,588	21,672	(3,085)	(14.2)	45,628	53,965	(8,337)	(15.4)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	153,580	151,247	2,333	1.5	80,346	78,164	2,182	2.8	219,426	217,650	1,776	0.8

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	FY 2015 over FY 2014 Percent
U.S. Postal Service Mail	0	0	0	0.0	4,294	4,931	(637)	(12.9)	25,351	30,042	(4,691)	(15.6)
Free Mail	0	0	0	0.0	8,243	8,388	(145)	(1.7)	3,969	4,662	(694)	(14.9)
Total Market Dominant Mail	303,788	307,617	(3,828)	(1.2)	159,790	167,149	(7,360)	(4.4)	272,427	278,453	(6,026)	(2.2)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	303,788	307,617	(3,828)	(1.2)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	303,788	307,617	(3,828)	(1.2)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	434,931	359,647	75,284	20.9	184,323	161,108	23,215	14.4	66,339	56,463	9,876	17.5
Standard Post Mail:												
Total Standard Post	157,333	178,767	(21,434)	(12.0)	11,733	12,847	(1,114)	(8.7)	63,011	82,340	(19,328)	(23.5)
Priority Mail:												
Total Priority Mail	1,928,263	1,790,680	137,583	7.7	245,146	221,529	23,617	10.7	625,289	540,584	84,705	15.7
Parcel Select Mail:												
Total Parcel Select Mail	906,985	705,989	200,996	28.5	515,744	415,531	100,213	24.1	1,021,195	807,679	213,516	26.4
Parcel Return Service Mail:												
Total Parcel Return Service Mail	37,406	33,917	3,489	10.3	14,698	13,476	1,222	9.1	46,212	43,827	2,384	5.4
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,464,918	3,069,001	395,917	12.9	971,644	824,491	147,153	17.8	1,822,046	1,530,893	291,153	19.0

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====	=====
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,464,918	3,069,001	395,917	12.9	971,644	824,491	147,153	17.8	1,822,046	1,530,893	291,153	19.0
Other Competitive Revenue												
Total Competitive Revenue	3,464,918	3,069,001	395,917	12.9	971,644	824,491	147,153	17.8	1,822,046	1,530,893	291,153	19.0

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,768,707	3,376,617	392,089	11.6	1,131,434	991,641	139,793	14.1	2,094,473	1,809,346	285,127	15.8
Total All Services	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,768,707	3,376,617	392,089	11.6	1,131,434	991,641	139,793	14.1	2,094,473	1,809,346	285,127	15.8
Total All Other Revenue												
Total All Revenue	3,768,707	3,376,617	392,089	11.6								

TABLE 3-A
STAMPED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	1,709,004	1,557,087	151,917	9.8	3,448,414	3,317,168	131,246	4.0	97,946	94,609	3,337	3.5
Single-Piece Cards	44,113	45,586	(1,473)	(3.2)	124,562	133,780	(9,218)	(6.9)	779	836	(58)	(6.9)
Total Single-Piece Letters and Cards	1,753,117	1,602,673	150,445	9.4	3,572,976	3,450,949	122,027	3.5	98,724	95,445	3,279	3.4
Presort Letters	61,589	56,935	4,653	8.2	152,207	148,283	3,925	2.6	8,544	8,329	215	2.6
Presort Cards	666	630	36	5.8	2,488	2,516	(28)	(1.1)	18	21	(3)	(12.7)
Total Presort Letters and Cards	62,255	57,565	4,690	8.1	154,696	150,799	3,896	2.6	8,562	8,349	213	2.5
Flats	54,068	52,163	1,904	3.7	36,680	37,349	(669)	(1.8)	7,028	7,314	(287)	(3.9)
Parcels	11,961	12,378	(416)	(3.4)	5,469	5,988	(519)	(8.7)	1,323	1,474	(151)	(10.3)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	156	(156)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,881,401	1,724,935	156,466	9.1	3,769,821	3,645,085	124,736	3.4	115,637	112,583	3,054	2.7
Standard Mail:												
High Density and Saturation Letters	3,777	2,770	1,007	36.4	29,158	23,342	5,816	24.9	864	703	160	22.8
High Density and Saturation Flats & Parcels	89	78	11	14.4	470	551	(82)	(14.8)	24	36	(12)	(33.7)
Carrier Route	333	190	143	75.2	1,351	786	564	71.8	120	50	71	142.1
Letters	163,409	152,584	10,824	7.1	996,404	965,881	30,523	3.2	50,977	63,341	(12,364)	(19.5)
Flats	5,553	5,260	293	5.6	16,317	15,800	517	3.3	2,749	1,585	1,164	73.5
Parcels	34	87	(53)	(61.2)	23	53	(30)	(56.8)	7	1	6	784.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	10	(10)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	173,195	160,980	12,215	7.6	1,043,722	1,006,414	37,308	3.7	54,741	65,716	(10,975)	(16.7)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	712	1,123	(411)	(36.6)	236	372	(135)	(36.4)	308	538	(230)	(42.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	712	1,123	(411)	(36.6)	236	372	(135)	(36.4)	308	538	(230)	(42.7)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	8	0	8	0.0	0	0	0	0.0
Total Market Dominant Mail	2,055,308	1,887,037	168,270	8.9	4,813,788	4,651,870	161,917	3.5	170,687	178,837	(8,151)	(4.6)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	2,065,814	1,901,800	164,014	8.6								
Other Market Dominant Revenue												
Total Market Dominant Revenue	2,065,814	1,901,800	164,014	8.6								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	168	414	(246)	(59.5)	91	186	(95)	(51.2)	33	56	(23)	(41.2)
Standard Post Mail:												
Total Standard Post	1,130	1,687	(558)	(33.0)	128	182	(54)	(29.5)	416	689	(274)	(39.7)
Priority Mail:												
Total Priority Mail	20,743	23,626	(2,883)	(12.2)	3,079	3,406	(327)	(9.6)	3,929	4,854	(925)	(19.1)
Parcel Select Mail:												
Total Parcel Select Mail	0	6	(6)	(100.0)	0	4	(4)	(100.0)	0	2	(2)	(100.0)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	22,040	25,733	(3,693)	(14.3)	3,297	3,778	(481)	(12.7)	4,377	5,600	(1,223)	(21.8)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	22,040	25,733	(3,693)	(14.3)	3,297	3,778	(481)	(12.7)	4,377	5,600	(1,223)	(21.8)
Other Competitive Revenue												
Total Competitive Revenue	22,040	25,733	(3,693)	(14.3)	3,297	3,778	(481)	(12.7)	4,377	5,600	(1,223)	(21.8)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	2,077,348	1,912,770	164,578	8.6	4,817,085	4,655,649	161,436	3.5	175,064	184,438	(9,374)	(5.1)
Total All Services	10,507	14,763	(4,256)	(28.8)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	2,087,854	1,927,533	160,322	8.3	4,817,085	4,655,649	161,436	3.5	175,064	184,438	(9,374)	(5.1)
Total All Other Revenue												
Total All Revenue	2,087,854	1,927,533	160,322	8.3								

TABLE 3-B
METERED MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	14,381	22,777	(8,397)	(36.9)	28,062	47,558	(19,495)	(41.0)	966	1,571	(605)	(38.5)
Single-Piece Cards	307	604	(297)	(49.1)	902	1,813	(911)	(50.3)	6	11	(6)	(50.3)
Total Single-Piece Letters and Cards	14,688	23,382	(8,694)	(37.2)	28,964	49,371	(20,406)	(41.3)	972	1,583	(611)	(38.6)
Presort Letters	1,093,676	1,078,409	15,267	1.4	2,798,477	2,900,660	(102,183)	(3.5)	164,395	164,699	(304)	(0.2)
Presort Cards	1,011	1,353	(342)	(25.3)	3,784	5,416	(1,632)	(30.1)	33	44	(11)	(24.9)
Total Presort Letters and Cards	1,094,687	1,079,762	14,925	1.4	2,802,261	2,906,076	(103,815)	(3.6)	164,427	164,742	(315)	(0.2)
Flats	48,081	48,955	(874)	(1.8)	60,818	62,236	(1,418)	(2.3)	6,374	6,042	333	5.5
Parcels	921	1,833	(912)	(49.8)	342	739	(397)	(53.7)	115	261	(146)	(56.1)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,158,378	1,153,932	4,446	0.4	2,892,386	3,018,423	(126,037)	(4.2)	171,888	172,628	(739)	(0.4)
Standard Mail:												
High Density and Saturation Letters	210	470	(261)	(55.4)	1,320	4,673	(3,353)	(71.8)	57	131	(74)	(56.8)
High Density and Saturation Flats & Parcels	8	5	3	69.5	43	41	2	4.1	6	1	5	452.2
Carrier Route	88	129	(41)	(31.8)	345	625	(280)	(44.8)	13	16	(3)	(18.7)
Letters	80,603	84,596	(3,993)	(4.7)	439,450	473,228	(33,778)	(7.1)	23,292	30,182	(6,890)	(22.8)
Flats	3,330	3,252	78	2.4	8,865	9,784	(919)	(9.4)	1,490	852	639	75.0
Parcels	167	133	34	25.6	97	86	11	12.9	42	3	39	1,413.1
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	84,406	88,585	(4,179)	(4.7)	450,120	488,437	(38,317)	(7.8)	24,900	31,185	(6,285)	(20.2)
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	1	1	(1)	(53.1)	0	1	(0)	(36.4)	0	1	(0)	(36.8)
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	331	481	(150)	(31.3)	101	169	(68)	(40.4)	240	297	(57)	(19.3)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	331	483	(151)	(31.3)	102	170	(69)	(40.3)	240	298	(58)	(19.3)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	2	2	0	5.2	5	6	(1)	(14.3)
Total Market Dominant Mail	1,243,115	1,242,999	115	0.0	3,342,609	3,507,032	(164,423)	(4.7)	197,034	204,116	(7,082)	(3.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,244,795	1,246,593	(1,798)	(0.1)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,244,795	1,246,593	(1,798)	(0.1)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	252	270	(17)	(6.4)	131	133	(2)	(1.8)	39	40	(1)	(3.3)
Standard Post Mail:												
Total Standard Post	598	865	(267)	(30.9)	59	79	(20)	(25.2)	338	510	(172)	(33.7)
Priority Mail:												
Total Priority Mail	5,758	9,224	(3,466)	(37.6)	703	1,223	(520)	(42.5)	1,504	2,265	(760)	(33.6)
Parcel Select Mail:												
Total Parcel Select Mail	542	817	(275)	(33.6)	216	359	(143)	(39.8)	159	459	(299)	(65.2)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	7,151	11,176	(4,025)	(36.0)	1,109	1,794	(685)	(38.2)	2,040	3,273	(1,233)	(37.7)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	7,151	11,176	(4,025)	(36.0)	1,109	1,794	(685)	(38.2)	2,040	3,273	(1,233)	(37.7)
Other Competitive Revenue												
Total Competitive Revenue	7,151	11,176	(4,025)	(36.0)	1,109	1,794	(685)	(38.2)	2,040	3,273	(1,233)	(37.7)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	1,250,265	1,254,175	(3,910)	(0.3)	3,343,718	3,508,825	(165,107)	(4.7)	199,074	207,389	(8,315)	(4.0)
Total All Services	1,680	3,593	(1,913)	(53.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	1,251,946	1,257,769	(5,823)	(0.5)	3,343,718	3,508,825	(165,107)	(4.7)	199,074	207,389	(8,315)	(4.0)
Total All Other Revenue												
Total All Revenue	1,251,946	1,257,769	(5,823)	(0.5)								

TABLE 3-C
IBI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	953,989	1,010,465	(56,476)	(5.6)	1,870,619	2,089,175	(218,556)	(10.5)	65,040	72,468	(7,429)	(10.3)
Single-Piece Cards	21,152	24,026	(2,874)	(12.0)	60,797	71,244	(10,447)	(14.7)	380	445	(65)	(14.7)
Total Single-Piece Letters and Cards	975,141	1,034,491	(59,350)	(5.7)	1,931,416	2,160,419	(229,003)	(10.6)	65,420	72,914	(7,494)	(10.3)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	334,641	343,922	(9,280)	(2.7)	203,933	222,542	(18,609)	(8.4)	46,364	51,121	(4,756)	(9.3)
Parcels	47,597	55,614	(8,017)	(14.4)	19,258	24,926	(5,668)	(22.7)	6,075	7,869	(1,794)	(22.8)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	12	(12)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	1,357,379	1,434,039	(76,660)	(5.3)	2,154,607	2,407,886	(253,279)	(10.5)	117,859	131,903	(14,044)	(10.6)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	1	(1)	(100.0)	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	46,754	47,536	(782)	(1.6)	13,214	14,335	(1,121)	(7.8)	27,308	29,920	(2,612)	(8.7)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	46,754	47,536	(782)	(1.6)	13,214	14,335	(1,121)	(7.8)	27,308	29,920	(2,612)	(8.7)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	1,404,133	1,481,576	(77,443)	(5.2)	2,167,821	2,422,221	(254,400)	(10.5)	145,166	161,822	(16,656)	(10.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	1,589,658	1,673,139	(83,480)	(5.0)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	1,589,658	1,673,139	(83,480)	(5.0)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	350,268	287,598	62,670	21.8	148,705	129,416	19,289	14.9	52,567	44,465	8,102	18.2
Standard Post Mail:												
Total Standard Post	13,434	18,424	(4,990)	(27.1)	1,730	1,881	(151)	(8.0)	5,964	7,920	(1,956)	(24.7)
Priority Mail:												
Total Priority Mail	1,264,785	1,139,233	125,552	11.0	185,361	164,397	20,963	12.8	374,843	313,559	61,283	19.5
Parcel Select Mail:												
Total Parcel Select Mail	36,969	49,820	(12,851)	(25.8)	2,940	4,009	(1,069)	(26.7)	17,936	24,455	(6,519)	(26.7)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,665,456	1,495,075	170,381	11.4	338,735	299,703	39,032	13.0	451,310	390,400	60,909	15.6

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,665,456	1,495,075	170,381	11.4	338,735	299,703	39,032	13.0	451,310	390,400	60,909	15.6
Other Competitive Revenue												
Total Competitive Revenue	1,665,456	1,495,075	170,381	11.4	338,735	299,703	39,032	13.0	451,310	390,400	60,909	15.6

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	3,069,589	2,976,651	92,938	3.1	2,506,556	2,721,924	(215,368)	(7.9)	596,476	552,223	44,253	8.0
Total All Services	185,525	191,563	(6,038)	(3.2)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	3,255,114	3,168,214	86,901	2.7	2,506,556	2,721,924	(215,368)	(7.9)	596,476	552,223	44,253	8.0
Total All Other Revenue												
Total All Revenue	3,255,114	3,168,214	86,901	2.7								

TABLE 3-D
PVI MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	9,171	9,397	(226)	(2.4)	14,853	16,251	(1,399)	(8.6)	937	1,006	(69)	(6.9)
Single-Piece Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Single-Piece Letters and Cards	9,171	9,397	(226)	(2.4)	14,853	16,251	(1,399)	(8.6)	937	1,006	(69)	(6.9)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	33,690	33,600	90	0.3	19,886	20,987	(1,101)	(5.2)	4,911	5,184	(273)	(5.3)
Parcels	76,333	74,838	1,495	2.0	26,687	29,078	(2,391)	(8.2)	8,907	9,637	(730)	(7.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	16	(16)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	119,194	117,850	1,344	1.1	61,425	66,316	(4,891)	(7.4)	14,755	15,827	(1,073)	(6.8)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	16,768	18,076	(1,307)	(7.2)	4,397	5,068	(671)	(13.2)	12,759	14,510	(1,751)	(12.1)
Package Services Mail Fees	0	8	(8)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	16,768	18,084	(1,315)	(7.3)	4,397	5,068	(671)	(13.2)	12,759	14,510	(1,751)	(12.1)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent	FY 2015	FY 2014	FY 2015 over FY 2014	Percent
U.S. Postal Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Free Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Market Dominant Mail	135,963	135,934	28	0.0	65,822	71,384	(5,562)	(7.8)	27,514	30,337	(2,823)	(9.3)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	214,504	218,212	(3,708)	(1.7)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	214,504	218,212	(3,708)	(1.7)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Post Mail:												
Total Standard Post	139,292	152,510	(13,219)	(8.7)	9,605	10,121	(516)	(5.1)	55,101	70,750	(15,649)	(22.1)
Priority Mail:												
Total Priority Mail	589,374	601,599	(12,225)	(2.0)	58,795	60,458	(1,663)	(2.8)	172,133	172,843	(709)	(0.4)
Parcel Select Mail:												
Total Parcel Select Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	728,665	754,109	(25,444)	(3.4)	68,400	70,579	(2,179)	(3.1)	227,234	243,593	(16,359)	(6.7)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	728,665	754,109	(25,444)	(3.4)	68,400	70,579	(2,179)	(3.1)	227,234	243,593	(16,359)	(6.7)
Other Competitive Revenue												
Total Competitive Revenue	728,665	754,109	(25,444)	(3.4)	68,400	70,579	(2,179)	(3.1)	227,234	243,593	(16,359)	(6.7)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	864,628	890,043	(25,415)	(2.9)	134,222	141,963	(7,741)	(5.5)	254,748	273,930	(19,182)	(7.0)
Total All Services	78,541	82,277	(3,736)	(4.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	943,170	972,321	(29,151)	(3.0)	134,222	141,963	(7,741)	(5.5)	254,748	273,930	(19,182)	(7.0)
Total All Other Revenue												
Total All Revenue	943,170	972,321	(29,151)	(3.0)								

TABLE 3-E
PERMIT IMPRINT MAIL
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	149,323	155,477	(6,154)	(4.0)	295,010	322,708	(27,698)	(8.6)	11,658	12,628	(969)	(7.7)
Single-Piece Cards	11,192	12,402	(1,210)	(9.8)	33,208	37,950	(4,742)	(12.5)	237	272	(35)	(12.8)
Total Single-Piece Letters and Cards	160,515	167,879	(7,364)	(4.4)	328,218	360,658	(32,440)	(9.0)	11,896	12,900	(1,004)	(7.8)
Presort Letters	2,664,902	2,481,035	183,867	7.4	6,817,815	6,664,296	153,519	2.3	390,689	366,568	24,121	6.6
Presort Cards	144,344	138,545	5,799	4.2	556,800	569,769	(12,969)	(2.3)	4,547	4,652	(105)	(2.3)
Total Presort Letters and Cards	2,809,247	2,619,580	189,667	7.2	7,374,616	7,234,065	140,550	1.9	395,236	371,220	24,016	6.5
Flats	173,782	158,859	14,924	9.4	143,690	131,218	12,472	9.5	29,582	27,811	1,770	6.4
Parcels	10,576	10,440	137	1.3	3,807	4,134	(326)	(7.9)	787	875	(88)	(10.0)
Domestic Negotiated Serv. Agreement Mail	0	19,650	(19,650)	(100.0)	0	52,786	(52,786)	(100.0)	0	3,210	(3,210)	(100.0)
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	9	(9)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	3,154,121	2,976,416	177,704	6.0	7,850,332	7,782,861	67,470	0.9	437,500	416,016	21,484	5.2
Standard Mail:												
High Density and Saturation Letters	245,815	217,648	28,167	12.9	1,625,658	1,530,298	95,359	6.2	65,216	63,481	1,735	2.7
High Density and Saturation Flats & Parcels	571,061	533,295	37,766	7.1	3,152,606	3,065,927	86,679	2.8	533,995	581,619	(47,624)	(8.2)
Carrier Route	790,103	707,154	82,949	11.7	3,000,210	2,790,745	209,466	7.5	604,233	625,256	(21,023)	(3.4)
Letters	2,499,169	2,263,863	235,306	10.4	11,841,726	11,189,529	652,196	5.8	597,640	571,439	26,201	4.6
Flats	543,578	549,268	(5,690)	(1.0)	1,352,231	1,434,991	(82,760)	(5.8)	338,104	366,436	(28,333)	(7.7)
Parcels	18,164	17,901	263	1.5	17,139	17,898	(760)	(4.2)	6,325	5,896	429	7.3
Every Door Direct Mail Retail	38,224	35,749	2,475	6.9	218,424	223,430	(5,006)	(2.2)	27,705	28,340	(635)	(2.2)
Domestic Negotiated Serv. Agreement Mail	18,801	56,685	(37,883)	(66.8)	82,713	263,760	(181,047)	(68.6)	15,449	11,384	4,065	35.7
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	1,042	(1,042)	(100.0)	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	4,724,915	4,382,604	342,311	7.8	21,290,707	20,516,579	774,128	3.8	2,188,667	2,253,852	(65,185)	(2.9)
Periodicals Mail:												
In-County	17,738	17,230	508	2.9	148,166	151,165	(2,999)	(2.0)	46,794	48,214	(1,421)	(2.9)
Outside County	394,066	390,836	3,230	0.8	1,342,055	1,413,151	(71,096)	(5.0)	529,974	554,192	(24,219)	(4.4)
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	411,803	408,065	3,738	0.9	1,490,220	1,564,316	(74,096)	(4.7)	576,767	602,407	(25,640)	(4.3)
Package Services Mail:												
Parcel Post / Alaska Bypass	8,488	7,820	668	8.5	326	320	5	1.7	21,947	21,584	362	1.7
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	60,545	55,030	5,515	10.0	76,031	72,359	3,671	5.1	121,924	113,394	8,530	7.5
Bound Printed Matter Parcels	76,880	68,892	7,988	11.6	61,433	56,171	5,262	9.4	151,852	142,101	9,751	6.9
Media and Library Mail	7,879	11,914	(4,035)	(33.9)	2,113	3,395	(1,282)	(37.8)	6,505	10,300	(3,795)	(36.8)
Package Services Mail Fees	0	12	(12)	(100.0)	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	153,792	143,667	10,125	7.0	139,903	132,246	7,657	5.8	302,227	287,378	14,849	5.2

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	79	93	(15)	(15.7)	379	504	(125)	(24.8)
Free Mail	0	0	0	0.0	34	34	1	1.8	26	101	(75)	(74.2)
Total Market Dominant Mail	8,444,630	7,910,752	533,878	6.7	30,771,275	29,996,130	775,145	2.6	3,505,566	3,560,258	(54,692)	(1.5)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	8,467,492	7,953,513	513,979	6.5								
Other Market Dominant Revenue												
Total Market Dominant Revenue	8,467,492	7,953,513	513,979	6.5								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	97,831	84,338	13,493	16.0	41,243	37,974	3,269	8.6	14,843	13,197	1,645	12.5
Standard Post Mail:												
Total Standard Post	3,062	5,387	(2,324)	(43.1)	332	692	(360)	(52.1)	1,261	2,260	(999)	(44.2)
Priority Mail:												
Total Priority Mail	251,748	212,915	38,833	18.2	34,498	27,973	6,525	23.3	96,757	71,490	25,267	35.3
Parcel Select Mail:												
Total Parcel Select Mail	869,917	654,430	215,487	32.9	512,738	411,134	101,604	24.7	1,003,201	782,583	220,619	28.2
Parcel Return Service Mail:												
Total Parcel Return Service Mail	37,406	33,917	3,489	10.3	14,698	13,476	1,222	9.1	46,212	43,827	2,384	5.4
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	1,259,964	990,987	268,977	27.1	603,509	491,249	112,260	22.9	1,162,274	913,358	248,917	27.3

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	1,259,964	990,987	268,977	27.1	603,509	491,249	112,260	22.9	1,162,274	913,358	248,917	27.3
Other Competitive Revenue												
Total Competitive Revenue	1,259,964	990,987	268,977	27.1	603,509	491,249	112,260	22.9	1,162,274	913,358	248,917	27.3

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	9,704,595	8,901,740	802,855	9.0	31,374,784	30,487,378	887,405	2.9	4,667,841	4,473,616	194,224	4.3
Total All Services	22,862	42,761	(19,899)	(46.5)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	9,727,456	8,944,501	782,956	8.8	31,374,784	30,487,378	887,405	2.9	4,667,841	4,473,616	194,224	4.3
Total All Other Revenue												
Total All Revenue	9,727,456	8,944,501	782,956	8.8								

TABLE 3-F
OTHER INDICIA MAIL*
MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
First-Class Mail:												
Single-Piece Letters	2,451	5,221	(2,769)	(53.0)	4,854	10,983	(6,129)	(55.8)	193	437	(244)	(55.8)
Single-Piece Cards	85	313	(228)	(72.8)	206	850	(644)	(75.7)	1	5	(4)	(75.7)
Total Single-Piece Letters and Cards	2,536	5,534	(2,997)	(54.2)	5,060	11,833	(6,773)	(57.2)	194	442	(248)	(56.0)
Presort Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Presort Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Presort Letters and Cards	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	1,575	928	647	69.8	815	640	175	27.3	263	139	124	89.2
Parcels	858	888	(29)	(3.3)	287	326	(39)	(11.9)	99	116	(17)	(14.6)
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outbound First-Class Mail International	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Letter-Post Single-Piece & NSA Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
First-Class Mail Fees	0	108	(108)	(100.0)	0	0	0	0.0	0	0	0	0.0
First-Class Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total First-Class Mail	4,970	7,458	(2,488)	(33.4)	6,162	12,799	(6,637)	(51.9)	557	697	(140)	(20.1)
Standard Mail:												
High Density and Saturation Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
High Density and Saturation Flats & Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Carrier Route	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Letters	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Every Door Direct Mail Retail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Domestic Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Serv. Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Standard Mail Dom. NSA Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Standard Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail:												
In-County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Outside County	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Periodicals Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Periodicals Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Package Services Mail:												
Parcel Post / Alaska Bypass	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Surface Parcel Post (at UPU Rates)	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Inbound Intl. Negotiated Service Agreement Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Flats	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Bound Printed Matter Parcels	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Media and Library Mail	47	252	(205)	(81.3)	14	80	(66)	(82.9)	30	198	(168)	(84.9)
Package Services Mail Fees	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
Total Package Services Mail	47	252	(205)	(81.3)	14	80	(66)	(82.9)	30	198	(168)	(84.9)

MARKET DOMINANT PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
U.S. Postal Service Mail	0	0	0	0.0	147,695	205,548	(57,853)	(28.1)	30,333	35,682	(5,350)	(15.0)
Free Mail	0	0	0	0.0	12,040	12,119	(79)	(0.6)	4,621	5,177	(556)	(10.7)
Total Market Dominant Mail	5,017	7,710	(2,693)	(34.9)	165,911	230,546	(64,634)	(28.0)	35,541	41,755	(6,214)	(14.9)
Ancillary Services:												
Certified Mail												
Collect on Delivery												
USPS Tracking												
Insurance												
Registered Mail												
Return Receipts												
Stamped Envelopes and Cards												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Money Orders												
Post Office Box Service												
Other Domestic Special Services												
Other International Special Services												
Total Additional Special Services												
Total Market Dominant Services												
Total Market Dominant Mail and Services	6,245	10,373	(4,128)	(39.8)								
Other Market Dominant Revenue												
Total Market Dominant Revenue	6,245	10,373	(4,128)	(39.8)								

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent	FY 2015	FY 2014	FY 2015 over FY 2014 Amount	Percent
Priority Mail Express:												
Total Priority Mail Express												
First-Class Package Service:												
Total First Class Package Service	45	181	(136)	(75.0)	29	82	(53)	(65.0)	12	32	(20)	(62.2)
Standard Post Mail:												
Total Standard Post	301	984	(683)	(69.4)	31	97	(66)	(67.6)	99	424	(325)	(76.7)
Priority Mail:												
Total Priority Mail	3,237	4,188	(951)	(22.7)	367	577	(210)	(36.4)	973	1,066	(93)	(8.7)
Parcel Select Mail:												
Total Parcel Select Mail	232	1,012	(780)	(77.1)	27	103	(76)	(74.2)	10	218	(208)	(95.6)
Parcel Return Service Mail:												
Total Parcel Return Service Mail	0	0	0	0.0	0	0	0	0.0	0	0	0	0.0
International Mail:												
Outbound Priority Mail International												
Outbound International Expedited Services												
Other Outbound International Mail												
Inbound International												
International Mail Fees												
Total International Mail												
Total Competitive Mail	3,815	6,365	(2,550)	(40.1)	454	859	(405)	(47.2)	1,093	1,739	(645)	(37.1)

COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Ancillary Services:												
Other Domestic Ancillary Services												
International Ancillary Services												
Total Ancillary Services												
Special Services:												
Premium Forwarding Service												
Intl. Money Orders & Money Transfer Service												
Other Domestic Special Services												
Other International Special Services												
Total Special Services												
Total Competitive Services												
Total Competitive Mail and Services	3,815	6,365	(2,550)	(40.1)	454	859	(405)	(47.2)	1,093	1,739	(645)	(37.1)
Other Competitive Revenue												
Total Competitive Revenue	3,815	6,365	(2,550)	(40.1)	454	859	(405)	(47.2)	1,093	1,739	(645)	(37.1)

TOTAL MARKET DOMINANT AND COMPETITIVE PRODUCTS
PRELIMINARY REVENUE, PIECES, AND WEIGHT BY CLASSES OF MAIL AND SPECIAL SERVICES FOR QUARTER 1
FISCAL YEAR 2015 (Oct. 1, 2014-Dec. 31, 2014) COMPARED WITH THE CORRESPONDING PERIOD OF FISCAL YEAR 2014
(Data in Thousands)

Service Category	REVENUE				PIECES				WEIGHT (Pounds)			
	Quarter 1		Change		Quarter 1		Change		Quarter 1		Change	
	FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014		FY 2015		FY 2015 over FY 2014	
	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent	FY 2015	FY 2014	Amount	Percent
Total Market Dominant and Competitive												
Total All Mail	8,832	14,075	(5,242)	(37.2)	166,365	231,405	(65,040)	(28.1)	36,634	43,494	(6,860)	(15.8)
Total All Services	1,228	2,664	(1,436)	(53.9)	0	0	0	0.0	0	0	0	0.0
Total All Mail and Services	10,060	16,738	(6,678)	(39.9)	166,365	231,405	(65,040)	(28.1)	36,634	43,494	(6,860)	(15.8)
Total All Other Revenue												
Total All Revenue	10,060	16,738	(6,678)	(39.9)								

TABLE 4
PERCENTAGE OF MAIL DELIVERED WITHIN SPECIFIED NUMBER OF DAYS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2015

GROUP	AVERAGE DAYS TO DELIVERY	1 DAY	2 DAYS	3 DAYS	4 DAYS	5 DAYS	6 DAYS	7 DAYS	8 DAYS	9 DAYS	10 DAYS
All First-Class Single Piece	2	44.2	73.9	89.5	95.3	97.6	98.6	99.1	99.4	99.6	99.7
Letters	1.9	46.8	76.7	91.6	96.7	98.3	99	99.4	99.6	99.7	99.8
Cards	1.6	68.9	87.4	94.7	96.9	98	99.1	99.4	99.6	99.7	99.8
Flats	2.5	28.9	61.6	81.8	91.1	95.3	97.4	98.2	98.9	99.3	99.5
Parcels	3.2	9.4	42.6	67.9	82.8	90.6	94.8	96.5	97.9	98.7	99.1
All First-Class Presort/Auto	2.5	20.6	56.1	83.3	94.8	97.8	99.1	99.5	99.8	99.9	99.9
Letters	2.5	20.8	56.6	83.7	95.1	97.9	99.1	99.5	99.8	99.9	99.9
Cards	2	43.6	73.2	87.9	96	99.2	99.4	99.6	99.7	99.8	99.8
Flats	3.2	8.9	35.5	66.5	85.9	93.1	97.1	98.4	99	99.3	99.5
Parcel	3	12.9	48.7	72.4	85.7	93	96.5	97.5	98.5	99.2	99.5
All First-Class Combined	2.3	31.5	64.3	86.2	95	97.7	98.9	99.3	99.6	99.8	99.8
Letters	2.2	31.5	64.9	87	95.7	98.1	99.1	99.5	99.7	99.8	99.9
Cards	1.6	68.2	87	94.6	96.9	98	99.1	99.4	99.6	99.7	99.8
Flats	2.7	24	55.3	78.1	89.8	94.7	97.3	98.3	99	99.3	99.5
Parcels	3.2	9.4	42.7	68	82.8	90.7	94.8	96.5	97.9	98.7	99.1
All Package Services	4.5	6.1	21	36.9	55.9	73.4	85.6	90.8	94.7	96.7	97.5
Bound Printed Matter	4	16	32.6	45.1	63.7	79.8	88	92.7	94.9	96.8	97.6
Media Mail	4.6	4.3	17.7	34.3	54.3	72.4	85.3	90.4	94.6	96.6	97.4
Library Mail	3.4	20.4	46.7	62.9	74.9	84.6	92	95.8	97.5	98.6	98.8

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 5
INTRA-PDC AND INTER-PDC VOLUME AND AVERAGE DAYS TO DELIVERY BY MAIL CLASS FOR
STAMP AND METER MAIL
QUARTER 1 FY 2015

CLASS OF MAIL	% INTRA-PDC VOLUME	INTRA-PDC AVG DELIVERY DAYS	% INTER-PDC VOLUME	INTER-PDC AVG DELIVERY DAYS
FIRST-CLASS SINGLE PIECE	48	1.2	52	2.5
FIRST-CLASS PRESORT/AUTO	22.1	1.3	77.9	2.8
ALL FIRST-CLASS MAIL	39.5	1.2	60.5	2.7
BOUND PRINTED MATTER	18.3	1.8	81.7	4.4
MEDIA MAIL	6.1	2.2	93.9	4.6
LIBRARY MAIL	22.9	1.7	77.1	3.8

NOTE: Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to “stale” meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 6
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED MAIL
QUARTER 1 FY 2015

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
NORTHEAST AREA	98	98	89	98	97	85	
EASTERN AREA	98	97	92	98	97	91	
WESTERN AREA	98	97	91	98	98	89	
PACIFIC AREA	98	98	85	98	98	90	
SOUTHWEST AREA	98	97	93	98	97	89	
GREAT LAKES	96	98	90	96	98	93	
CAPITAL METRO	99	97	92	99	98	94	
NATIONAL	98	97	91	98	97	91	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 7
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2015

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
NORTHEAST AREA	83	86	72	83	86	69	
EASTERN AREA	82	83	78	82	84	76	
WESTERN AREA	86	90	74	86	90	74	
PACIFIC AREA	83	84	67	83	85	75	
SOUTHWEST AREA	82	85	74	82	84	75	
GREAT LAKES	80	88	75	80	87	73	
CAPITAL METRO	80	87	78	80	87	73	
NATIONAL	83	86	74	83	86	74	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

TABLE 8
FIRST-CLASS SINGLE PIECE SERVICE
SERVICE COMMITMENT ACHIEVEMENT
STAMPED AND METERED MAIL
QUARTER 1 FY 2015

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT
NORTHEAST AREA	91	92	81	91	92	78	
EASTERN AREA	92	92	86	92	92	85	
WESTERN AREA	94	95	85	94	95	84	
PACIFIC AREA	91	93	77	91	92	83	
SOUTHWEST AREA	91	92	86	91	92	83	
GREAT LAKES	90	95	84	90	94	87	
CAPITAL METRO	91	93	86	91	94	86	
NATIONAL	92	93	84	92	93	84	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.

**TABLE 9
FIRST-CLASS PRESORT SERVICE
SERVICE COMMITMENT ACHIEVEMENT
METERED MAIL
QUARTER 1 FY 2015**

	EACH AREA AS		ORIGIN	EACH AREA AS		DESTINATION	
	-----	-----	-----	-----	-----	-----	-----
	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	PERCENT DELIVERED WITHIN OVERNIGHT COMMITMENT	PERCENT DELIVERED WITHIN TWO-DAY COMMITMENT	PERCENT DELIVERED WITHIN THREE-DAY COMMITMENT	
NORTHEAST AREA	75	82	63	75	82	74	
EASTERN AREA	83	84	76	83	84	76	
WESTERN AREA	82	88	71	82	87	72	
PACIFIC AREA	63	90	70	63	91	74	
SOUTHWEST AREA	85	84	78	85	84	71	
GREAT LAKES	61	83	72	61	83	73	
CAPITAL METRO	64	84	73	64	84	70	
NATIONAL	76	85	73	76	85	73	

NOTE: Service Commitment is calculated by comparing a mailpiece's Days To Delivery with its Service Standard. If a mailpiece's Days to Delivery is equal or less than its Service Standard it is considered to have met its commitment. Days To Delivery is defined as the difference between the postmark date or meter strip date, when readable, and the date the mailpiece was sampled in ODIS-RPW. Days To Delivery can be overstated due to "stale" meter dates i.e. meter dates preceding the date the mailpiece entered the Postal network.